Massachusetts Division of Insurance Quarterly Report of Membership in Health Maintenance Organizations as of December 31, 2003 1

OTHER MEMBERSHIP BY COUNTY

HMO Members By County	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
	Members at														
Other ² Members ³	End of Quarter														
Connecticare of Massachusetts, Inc,	0	0	0	0	0	0	8	0	0	0	0	0	0	0	8
Harvard Pilgrim Health Care, Inc.⁴	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Health New England, Inc.	0	1	0	0	0	1	24	8	0	0	0	0	0	0	34
HMO Blue⁵	4	7	4	0	23	0	16	4	67	0	19	6	10	3	163
Tufts Associated HMO, Inc. ⁶	0	0	1	0	12	0	0	0	29	0	16	0	6	4	68
Total Other Members	4	8	5	0	35	1	48	12	96	0	35	6	16	7	273

¹ Information reported by HMOs as of the end of the fourth quarter of 2003, based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 1.1" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk. Some reports filed by HMOs prior to the first quarter of 1997 included members for whom the HMO did not bear any financial risk, and those reports would, therefore, not be comparable to the information shown in this table.

² Includes all members enrolled in the HMO who have converted to a "conversion" policy - as defined in the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 1.1." This includes persons who enrolled in group conversion plans offered prior to October 1, 1997.

 $^{^{3}}$ Carriers that do not have any members in closed group conversion plans are not reflected in this report.

⁴ Certain membership formerly under the Pilgrim Health Care, Inc. license will now be reported under Harvard Pilgrim Health Care, Inc., effective January 1, 2002.

⁵ A line of business of Blue Cross and Blue Shield of Massachusetts, Inc.

 $^{^{\}rm 6}$ Doing business as Tufts Associated Health Plan and as Tufts Health Plan.